



CUSTOMER PANEL:

THE NEXT FRONTIER IN IOT ANALYTICS WITH MACHINE DATA

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CUSTOMER PANEL



Vipul Gore
CEO



Brett Flinchum
VP Customer Success

Glassbeam brings structure and meaning to data from any connected machine or device to enable actionable intelligence with Internet of Things



Making sense of multi-structured machine data

- Storage Networking
- Medical devices
- Wireless controllers
- EV Charging Stations



Providing comprehensive set of apps & tools for machine data analysis

- 50,000+ assets being tracked today
- 1,500+ different software rev codes
- 1.2 Billion sensor readings per day
- 1+ Trillion sensor readings tracked



Cloud based analytics platform that helps organizations turn raw machine data to insights





“Glassbeam has rapidly become the single point of truth for product support issues. Most of our engineers rely on Glassbeam analytics daily to drive up customer satisfaction metrics”

VP Support

Springpath is the pioneer in the Hyper Converged Infrastructure (HCI) software industry. Springpath is leveraging technology from Glassbeam and PTC to build a robust solution to enable speedy issue resolution and to get real-time intelligence that is transforming the operations of their Support Group.

- Get detailed understanding of product failure issues
- Help customers perform pro-active support by Glassbeam Healthcheck services
- Use configuration and product usage information to understand customer perceptions of product features
- Solution leverages Glassbeam and ThingWorx Analytics (Machine Learning) to predict important operational events like disk failure and inflection points for performance degradation



“Glassbeam’s analytics gives us insights into customer usage that were previously unimagined. It makes the entire organization more efficient in building and supporting product lines.”

Springpath



GRIDSCAPE

Gridscape Solutions, a leader in the smart energy and smart grid software solution space, is using Glassbeam for remote monitoring and maintenance of its 400+ Electric Vehicle (EV) charging stations. The company benefits from streamlined service, lower maintenance costs, and insights for improving future generations of EMV station equipment.

- Remote Monitoring and Maintenance of 400+ Electrical Vehicle Charging stations
- Dramatic reduction in time required to resolve root cause of Support Issues
- Powerful install-base analytics to determine key information like station availability
- Complex Event Processing to pre-empt incidents of station downtime

The Gridscape logo, featuring the word "GRID" in green, a stylized orange and yellow globe icon, and the word "SCAPE" in yellow.

“*Glassbeam’s powerful analytics capabilities will make a significant contribution to our objective of creating economically attractive smart grid offerings.*”

Vipul Gore
CEO, Gridscape



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The image features several colorful, angular geometric shapes scattered across the white background. On the right side, there is a large, multi-colored triangular shape composed of various shades of blue, green, yellow, orange, pink, and purple. Several thin, elongated triangular shapes in blue, pink, orange, and green are positioned around the central text.

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