

THE IOT GUIDE

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June 2016

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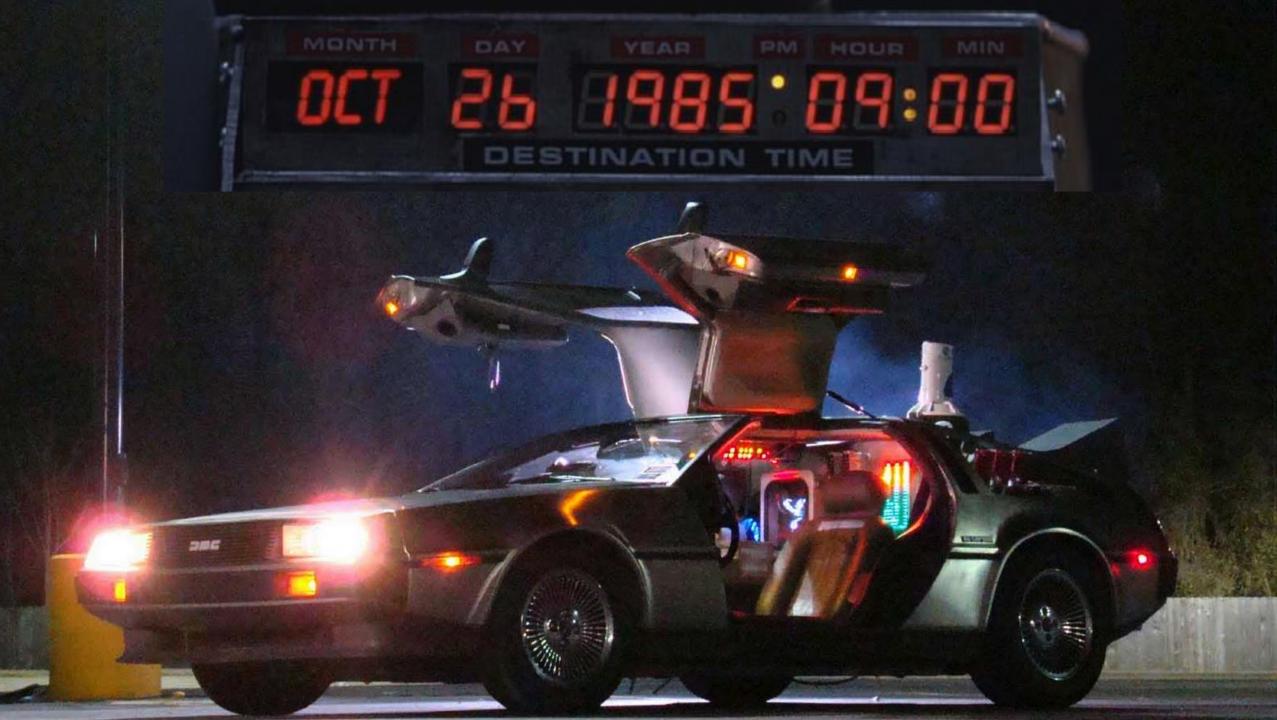




Where did IoT come from?
What will it look like in the future?
Is the technology ready?
How to get going, today?

BACK TO THE

1985 · 2016 · 2045





Another Price Breakthrough from Radio Shack! FINALLY...A HIGH-PERFORMANCE 1200-BAUD MODEM FOR UNDER \$400

Seve money on long-distance telephone service and on information network connect time with our high-performance DC-2212 Modem.

Superior Performance for Less than Lesser Modems

You can find other moderns with only some of the same features as the DC-2212 selling elsewhere for \$500, \$600 and more. But why pay that much? The DC- 2212 (26-1176) is just \$399,95 and includes the features you need to save time and money. And the DC-2212 is compatible with any personal computer equipped with an RS-222C communications interface (just add appropriate software and cable).

Advanced Features for Convenient, High-Speed Data Communications

The DC-2212 is easy to use and will automatically dial or answer telephone calls, receive and transmit data and then hang up. Just connect the DC-2212 to a modular telephone jack for menu-driven, Bell 212A-compatible asynchronous or synchronous operation. The DC-2212 automatically selects 300 or 1200 baud operation to match incoming calls and lets you download at 1200 baud to save time and money. The DC-2212 is fully compatible with Xenix systems and is perfect for use with any of our Videotex telecommunications software packages.

See It Today Step up to high-speed data communications with the DC-2212.

Radio Jhack



1985 1200 bits per second \$400 USD TTY Kermit BBS



Ambient Computing Nano-Connectivity Ubiquitous Wireless "Free" Smart Products Connected by default

What will 2045 Laugh At? Lack of Standards? Business Models? Connected Toothbrushes? Hesitance

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How do I start?

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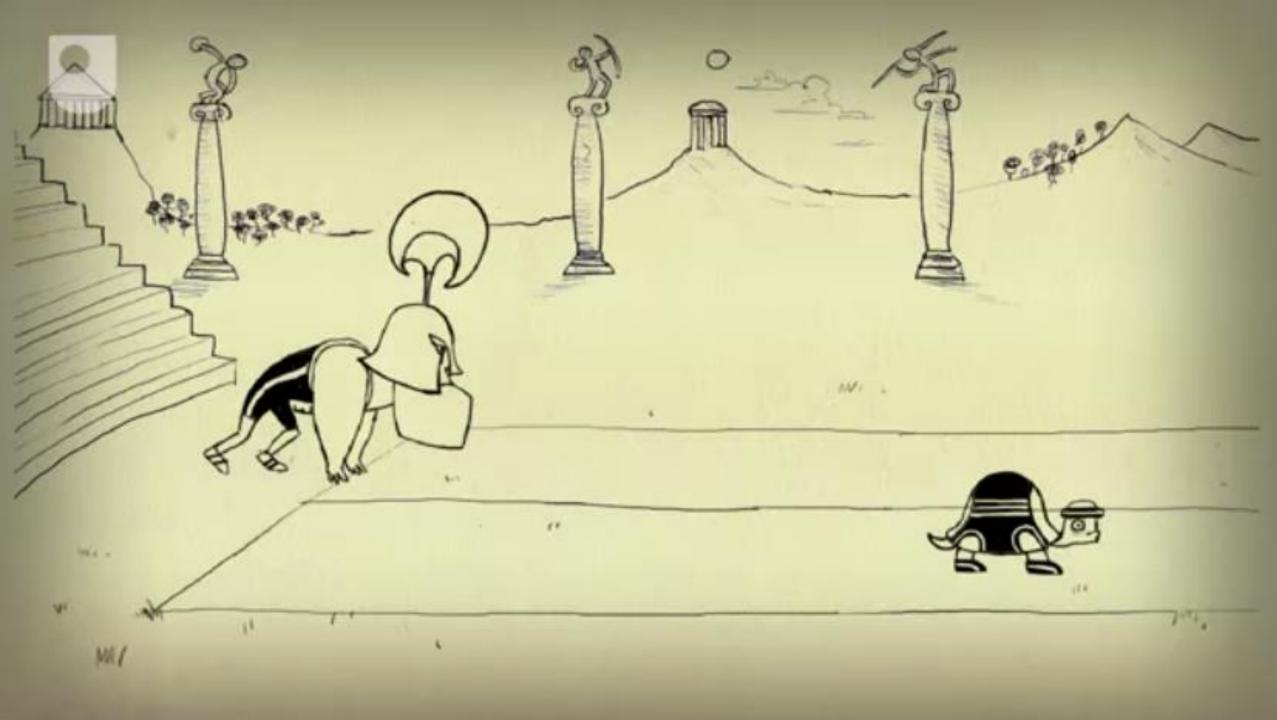


alliance allseen analytics azure big-data cassandra cloud coap control data edge embedded gateway governance hadoop laas identity iic industry internet ipso management modbus module mqtt obd-ii oic plane privacy serial smart-home thingswifiyocto z-wave zigbee

 $\Delta P = 10$



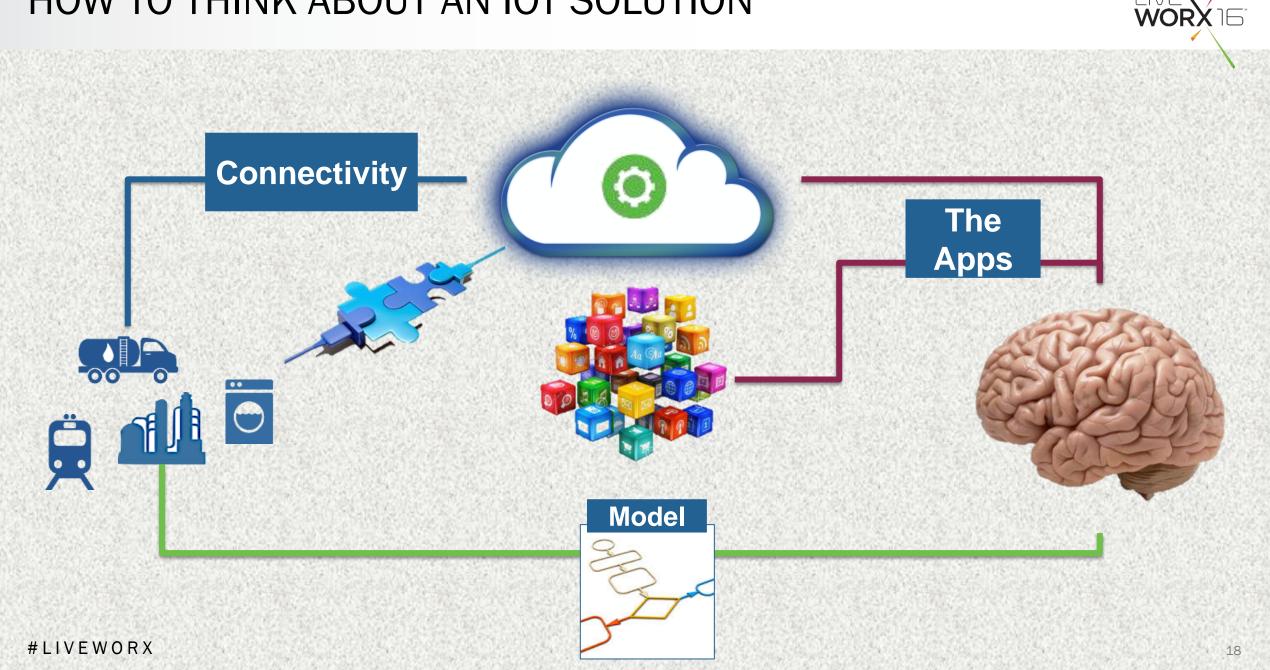






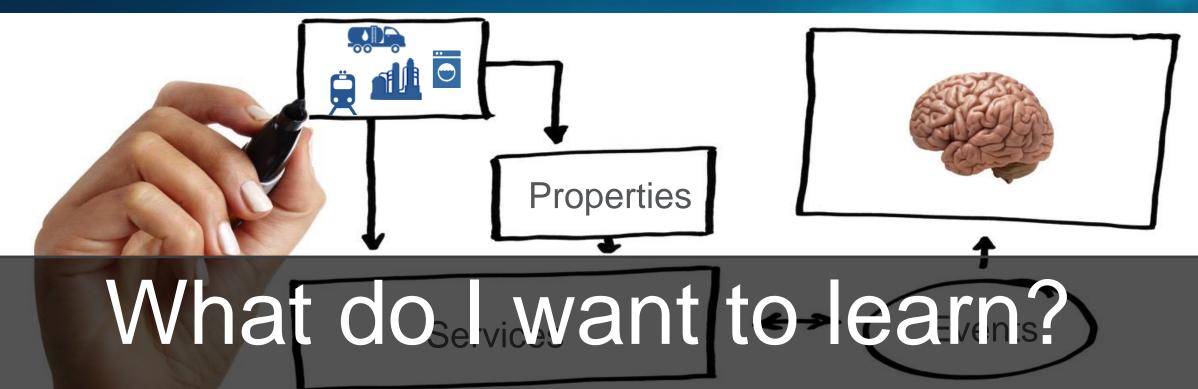


HOW TO THINK ABOUT AN IOT SOLUTION



The Model





What do I want to do?

What's my thing's API?

Connected Tractor / Farm



How to optimize maintenance Fuel efficiency Manage farm with less overhead





Prop	perties			
Thing Worx	Type to search s	ystem		
1 Connected Tractor. Tr	ractor 🕷 🗖 🗆	emoLaunch 🕷		
ConnectedTra	ctor.Tractor	ThingTemplate ? Save	Cancel Edit To	Do –
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🍰 Design Time Instance	- Z 4	# FuelCapacity		0 Ale
😤 Run Time	- 🖉 §	# WheelBase		0 Ale
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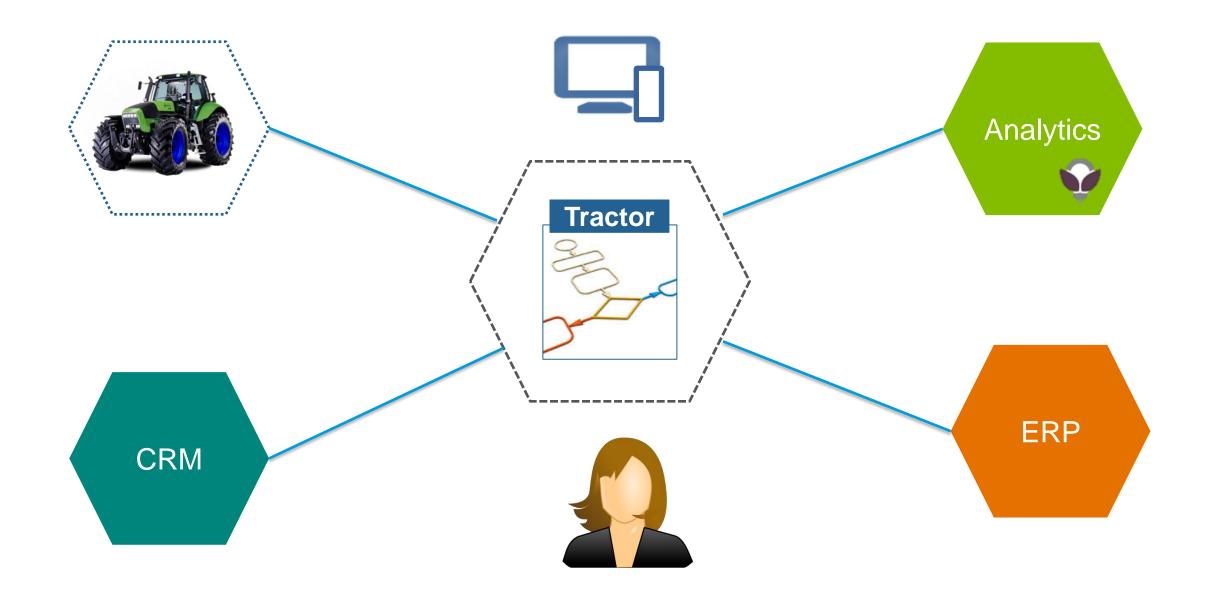
The Apps



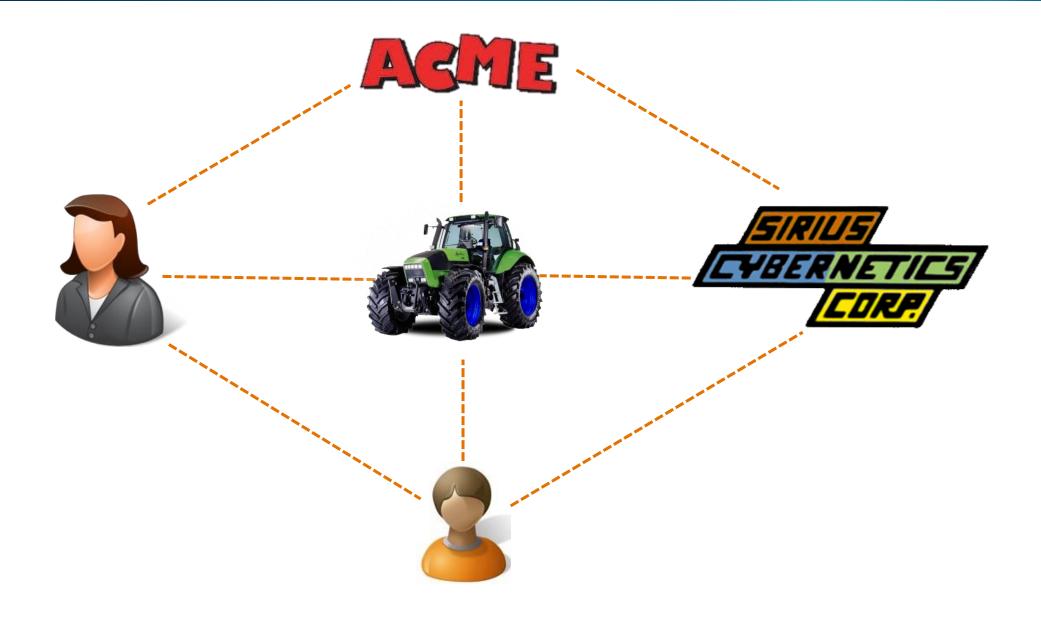
Business Logic and Analytics Other Systems User Experience and Identity

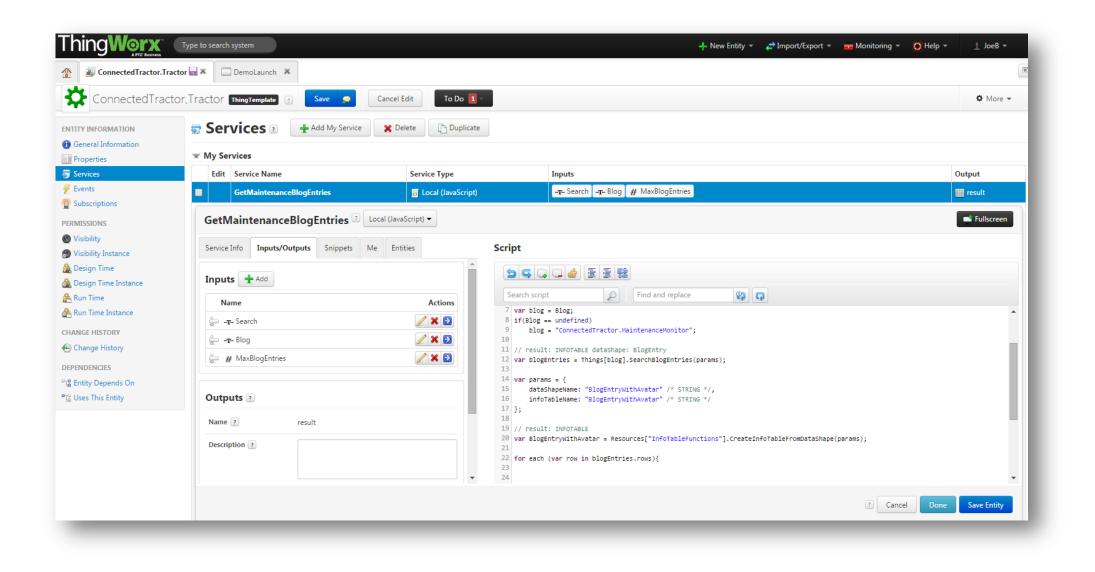
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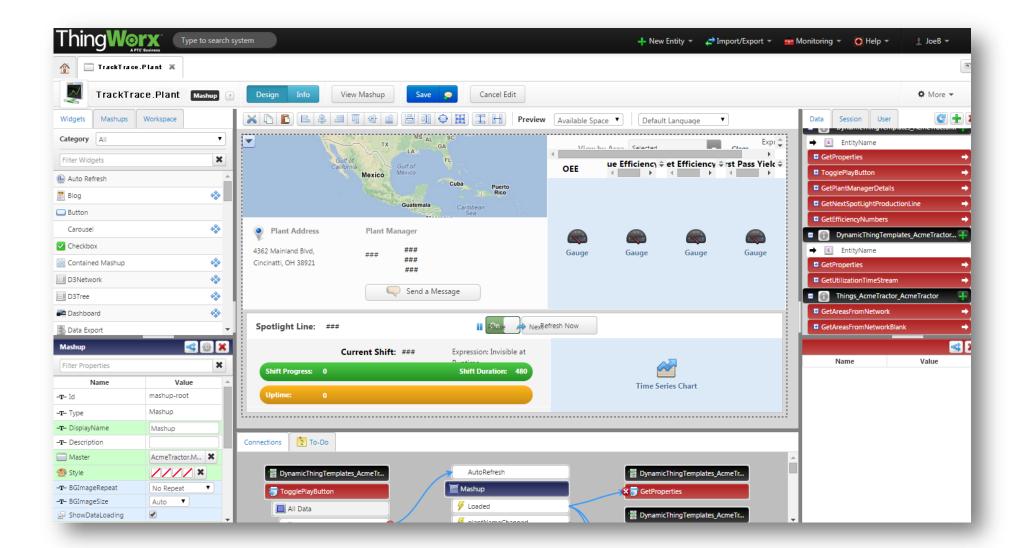




Unlocking the Value in the Internet of Things

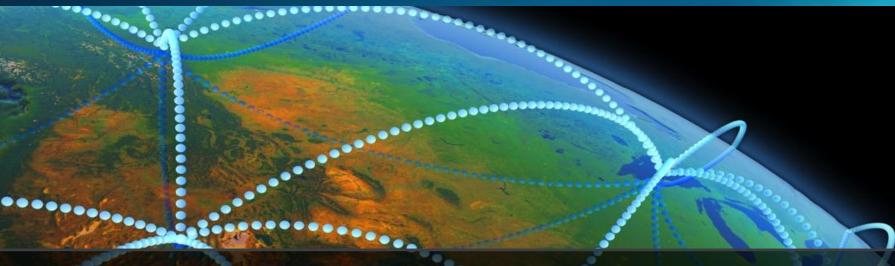






The Device Cloud





Edge Architecture The Network

Cloud Services





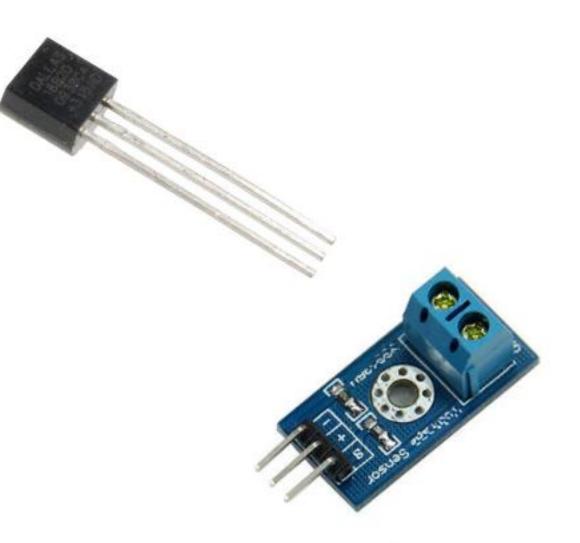
KEY TERMS ON THE EDGE

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SENSOR



- Anything that can "read" or "report" on the real-world status of the product or local environment
 - Temperature sensors and light sensors
 - GPS receivers
 - Vehicle on-board diagnostics (OBD)
 - Files
 - Stuff specific to the product
- Hardwired, plugged in, built-in, over BLE or Zigbee, or carrier pigeon delivered



ACTUATORS



Anything that can affect the product or environment

- Lights
- Valves
- Motors

- & Command
 - "Soft" Actions
 - File Distribution
 - Firmware Updates



SHORT VS. LONG-HAUL COMMUNICATION



Short Haul (southbound)

- Communication over short distances
- Things that are proximate
- Ethernet
- Serial / Modbus
- Bluetooth
- Zigbee/ZWave
- MQTT
- J19 bus, CAN bus, OBD
- OPC
- DDS





Long Haul (northbound)

- Communicating over long distances
- Transports
 - WiFi or Wired Ethernet
 - LoRa / Sub 1Ghz
 - Cellular
 - Satellite
- Networking Protocols
 - TCP
 - UDP
 - SMS
 - HTTP
 - COAP
- Messaging Protocols
 - AlwaysOn
 - OMA LWM2M









World Class Standards





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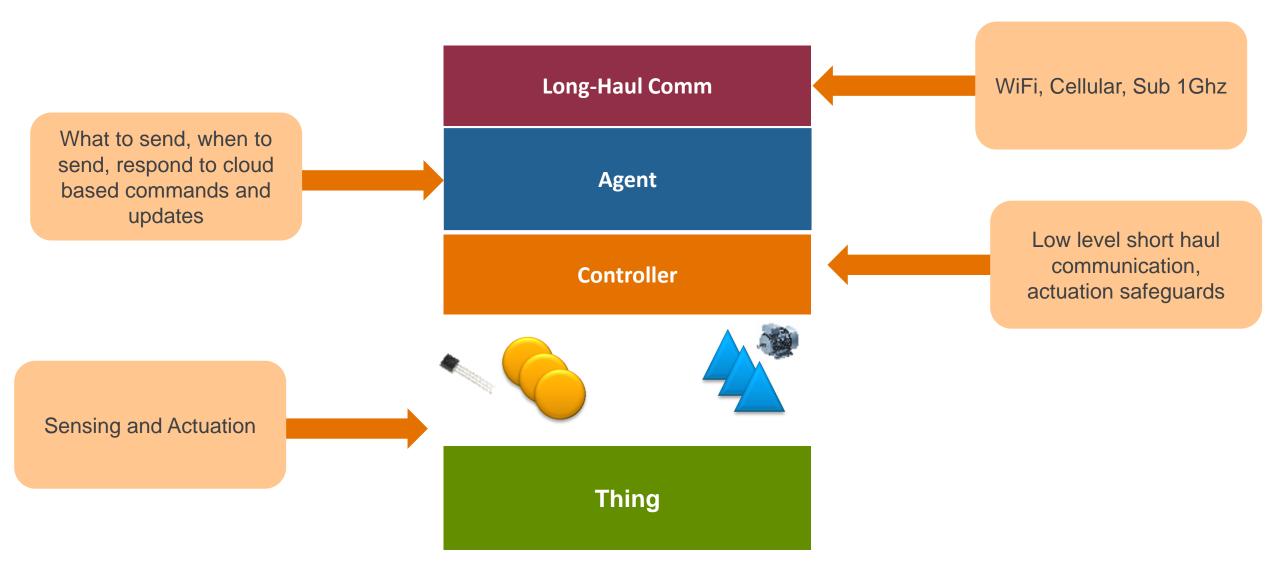
For a Connected World

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PTC[®]

LiveWorx*

EMBEDDED EXAMPLE WITH WIFI

Total Revenue

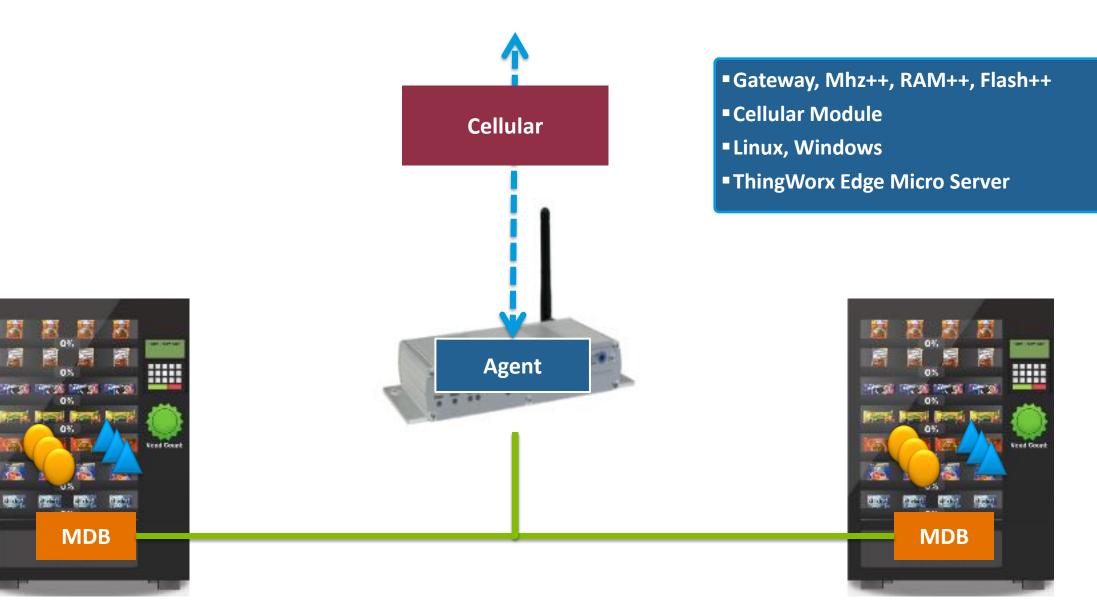
0%



0% TTT 07:30 On SI 0% 0% Vend Count Microcontroller/SOC (ARM, x86) •WiFi Module (Broadcomm, Marvell) Embedded RTOS/No-OS/Skinny Linux MDB/DEX ThingWorx AlwaysOn SDK

GATEWAY EXAMPLE WITH CELLULAR















Executive team

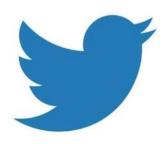
Milestones

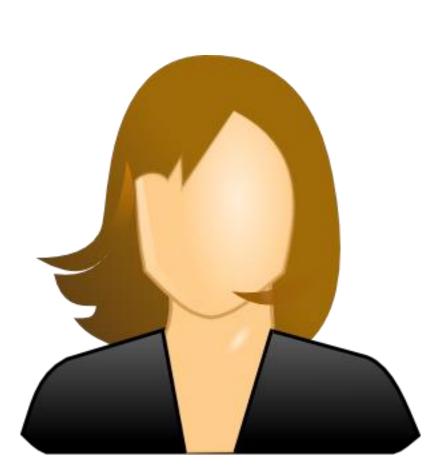
Our mission: To give everyone the pow information instantly, without barriers.

Open Source



- 77% of accounts are outside the U.S.
- Twitter supports 35+ languages
- Vine: More than 40 million users









387,142 == All of Twitter 2 Customers == Twitter * 10

700:1

	Coffee Pot	Industrial Robot
Connectivity	Home WiFi	Sub ghz private network
Physical Security	None	Lockbox
Transport Encryption	None	TLS 1.2
Device Authentication	Serial number	serial + x.509 certificate
Message integrity	MD5	SHA-2 (256)
OS	Windows 95	Wind River Linux
Secure boot?	No	Yes





	Coffee Pot	Industrial Robot
Connectivity	Home WiFi	Sub ghz private network
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Remote Update Capable?	Yes	No



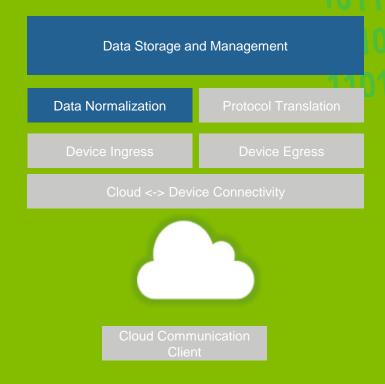


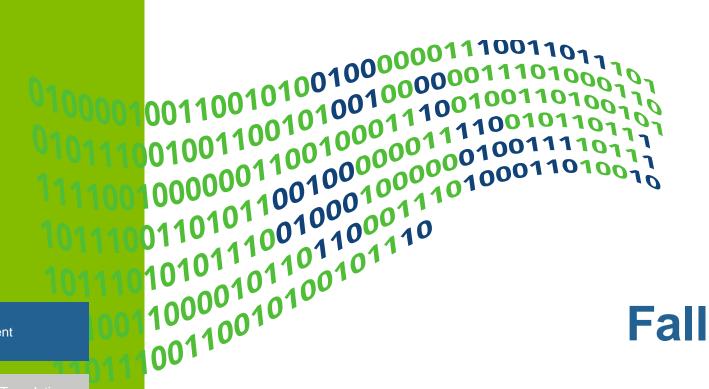
THE NETWORK IS UNRELIABLE





IOT DATA



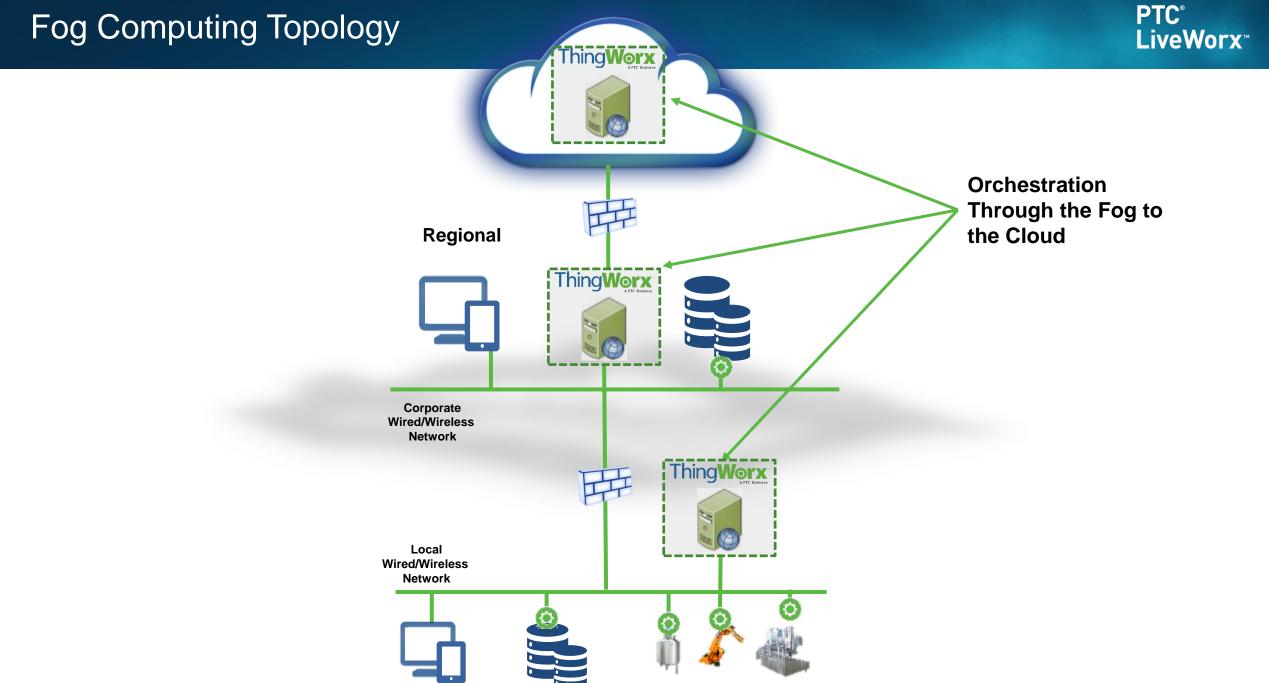


- It's Big
- It's Fast
- It's Time-Series
- It's Unstructured
- It's Write-heavy

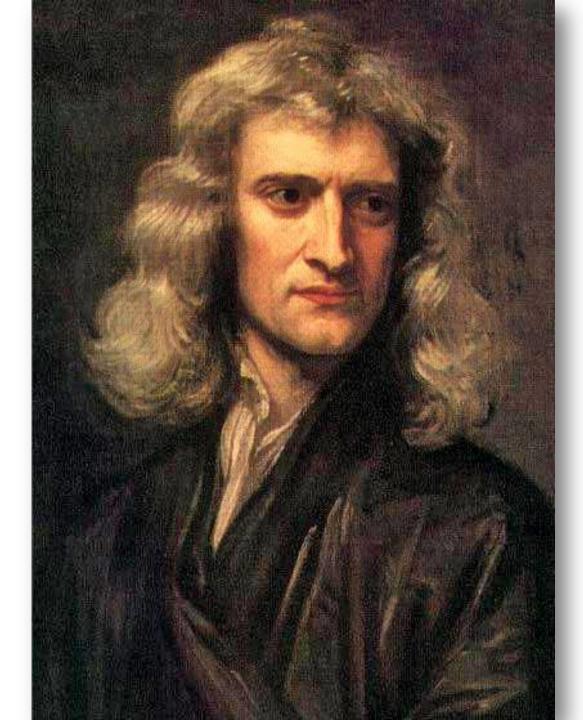
Fallacies

- Consistency
- It's Mostly
 Useless

Thing Worx







$$1 + r + r^{2} + r^{3} + \dots = \lim_{n \to \infty} \left(1 + r + r^{2} + \dots + r^{n} \right)$$
$$= \lim_{n \to \infty} \frac{1 - r^{n+1}}{1 - r}$$

Since $(1 + r + r^2 + ... + r^n)(1-r) = 1-r^{n+1}$ and $r^{n+1} \to 0$ for |r| < 1.

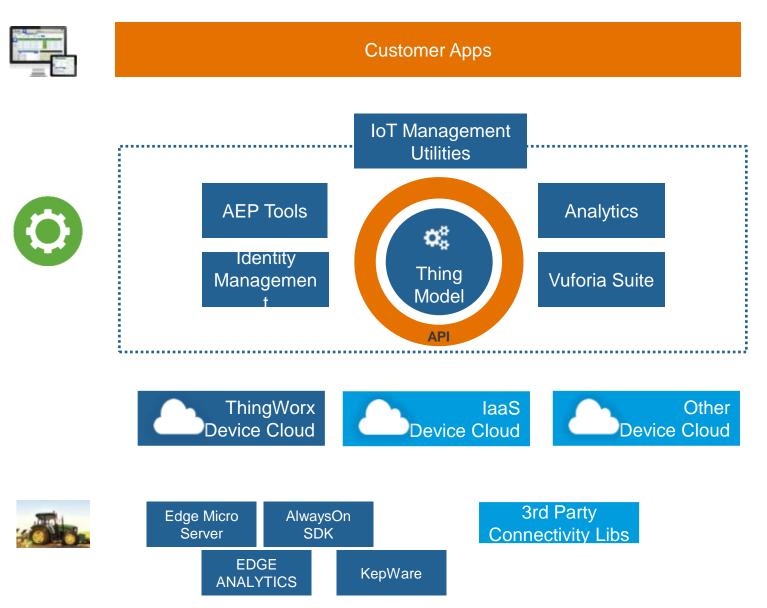
Our Customers







THE THINGWORX STACK





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1985 – still getting PCs to talk
2045 says "Get to work!"
2016 is the time to act!
Model, Apps, Connectivity

O'REILLY*

Foundational Elements of an IoT Solution

hingh

The Edge, The Cloud, and Application Development



Joe Biron & Jonathan Follett

https://www.thingworx.com/resources/wp_oreilly_foundational-elements-IoT/

BONUS TOPIC – BE LIKE JAMIE FROM MYTHBUSTERS



• How to use IoT Tools in a non-standard way



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TAKE A FRESH LOOK AT THINGS

liveworx.com