



CONTRACTS MANAGEMENT: PROJECTLINK, SECURITY LABELS, AND AGREEMENTS – A PERFECT MATCH

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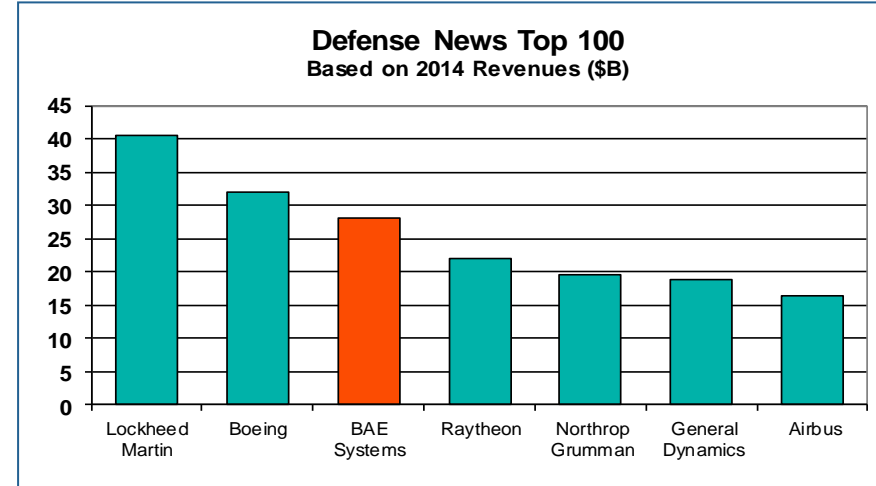
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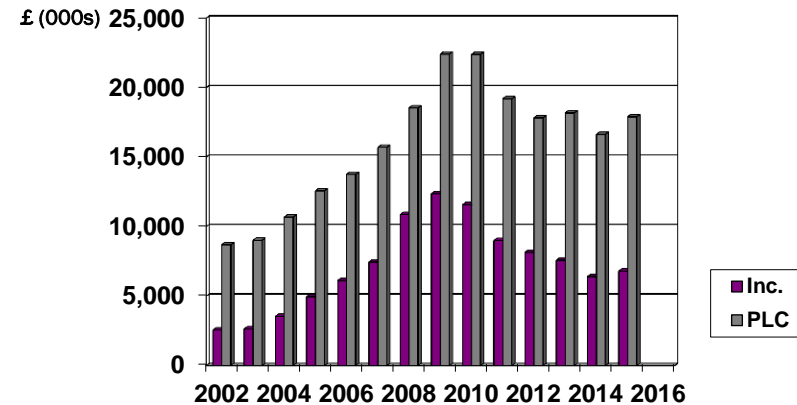
BAE Systems plc

- 82,500 employees
- 2015 sales of £17.9bn (\$27.4bn**)
- 2015 order book of £36.8bn (\$56.2bn**)
- Third largest global defense company
- Top 10 U.S. prime contractor
- Five key markets
- Presence in more than 100 nations



BAE Systems, Inc.

- Approximately 32,300 employees (approximately 28,800 in the U.S.)
- 2015 sales of approximately \$10.4bn
- Major operations in 30 states in the U.S., as well as the UK, Sweden, and Israel
- A U.S. company chartered in Delaware



BAE SYSTEMS, INC.



Led by Jerry DeMuro, President and CEO, BAE Systems, Inc. delivers a full range of products and services for air, land and naval forces, as well as advanced electronics, security, information technology solutions and support services.

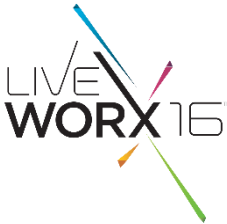
BAE Systems, Inc. is a top-ten prime contractor to the U.S. Department of Defense and is well positioned to support customers in what is the world's largest single defense market.

Key Facts:

- Employs approximately 32,300 (28,800 in the U.S.), with major operations in 30 states in the U.S., as well as the UK, Sweden, and Israel
- Recorded 2015 sales of approximately \$10.4bn
- The U.S.-based business operates under a Special Security Agreement
- Holds more than 2,100 U.S. and foreign patents across technology domains
- Comprises three U.S.-headquartered sectors:
 - Electronic Systems
 - Intelligence & Security
 - Platforms & Services



BUSINESS AREAS



ABOUT

- ❑ 1974 – AASET from Dutchess Community College (NY State – SUNY)
- ❑ 1991 – BSEE from Polytechnic University (now New York University Tandon School of Engineering)
- ❑ WWW: working on web technologies since the mid 1990's
- ❑ Java: started Java programming in the late 1990's
- ❑ BAE Systems: since March 2005
- ❑ Windchill: started with 8.0 to 9.1 upgrade in early 2009
- ❑ Currently at Windchill 10.1 M040, starting Windchill 11 upgrade project



CONTRACTS LIBRARY -> PROJECTLINK - WHY?

- Agreement Object (with Subscription capability)
- Minimal Extra Cost (Contract Doc, workflows, licensing, data entry)
- Single Repository for Documents (Disaster Recovery, Restricted Delete)
- Easy Organization/Reorganization
- Workflow control of processes (including Close Outs)
- Contract Security Label (Object Based Label)
- Secure Collaboration

AGREEMENTS (NO NOT THOSE AGREEMENTS)

Projects > Contracts Library > Folders > Agreements

Actions Folder - **Company A**

Folders (17 objects)

Search in selected folder

- Contracts Library
 - Agreements
 - Company A**
 - Bailment Agreements
 - Supply Agreements
 - Terms and Conditions
 - Company B
 - Company C
 - Business Area A123

Folder Contents All

Actions

Name	Number
Bailment Agreements	
Supply Agreements	
Terms and Conditions	
Addendum to NDA	000000321
Proprietary/Confidential Agreement (2015)	000000301

(0 objects selected)

SIMPLE

Projects > Contracts Library > Folders > Business Area A123

Actions Folder - **Project 001 - PO 3458937**

Folders (11 objects)

Search in selected folder

Name ↑
Contracts Library
Agreements
Business Area A123
Project 001 - PO 3458937
Project 002 - PO 8397438
Project 003 - PO Various
Business Area B456
Business Area C789

Folder Contents All

Actions

Name ↑	Number
PO 3458937	000000

(0 objects selected)

COMPLEX

🏠 Projects > Contracts Library > Folders > Business Area A123

Actions Folder - **Project 002 - PO 8397438**

Folders (18 objects)

Search in selected folder 🔍

Name ↑
Contracts Library
Agreements
Business Area A123
Project 001 - PO 3458937
Project 002 - PO 8397438
Approvals
Billings
Incoming Communications
Outgoing Communications
PO and Amendments
RFP - RFQ - RFI
Upgrades & Repairs

Folder Contents All

📁 📄 ⚙️ 📁 📄 🗑️ | Actions ▾

<input type="checkbox"/>	Name ↑
<input type="checkbox"/>	Approvals
<input type="checkbox"/>	Billings
<input type="checkbox"/>	Incoming Communications
<input type="checkbox"/>	Outgoing Communications
<input type="checkbox"/>	PO and Amendments
<input type="checkbox"/>	RFP - RFQ - RFI
<input type="checkbox"/>	Upgrades & Repairs

< (0 objects selected)

SERVICING

Projects > Contracts Library > Folders

Actions Folder - **Business Area B456**

Folders (12 objects)

Search in selected folder

Name ↑
Contracts Library
Agreements
Business Area A123
Business Area B456
Extended Service
Municipality-Company 1
Municipality-Company 2
Standard Service
Municipality-Company AB

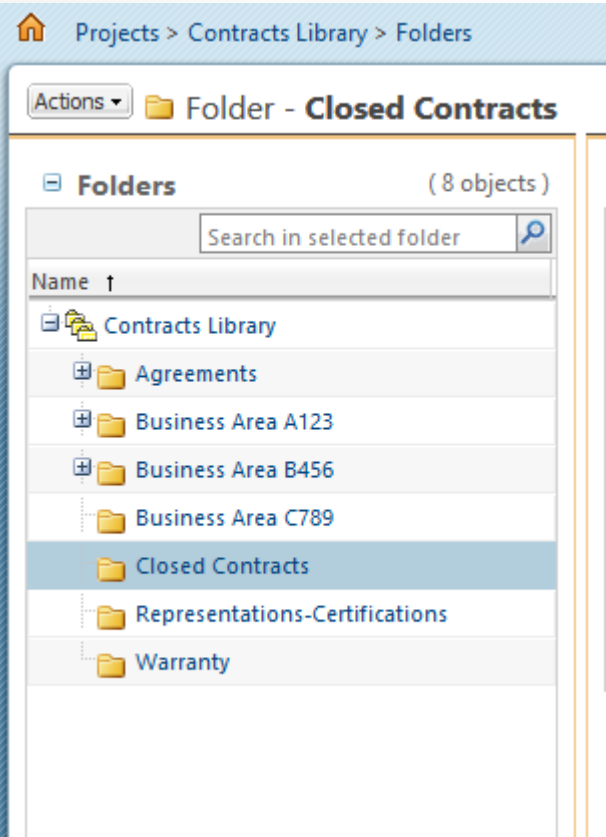
Folder Contents All

Actions

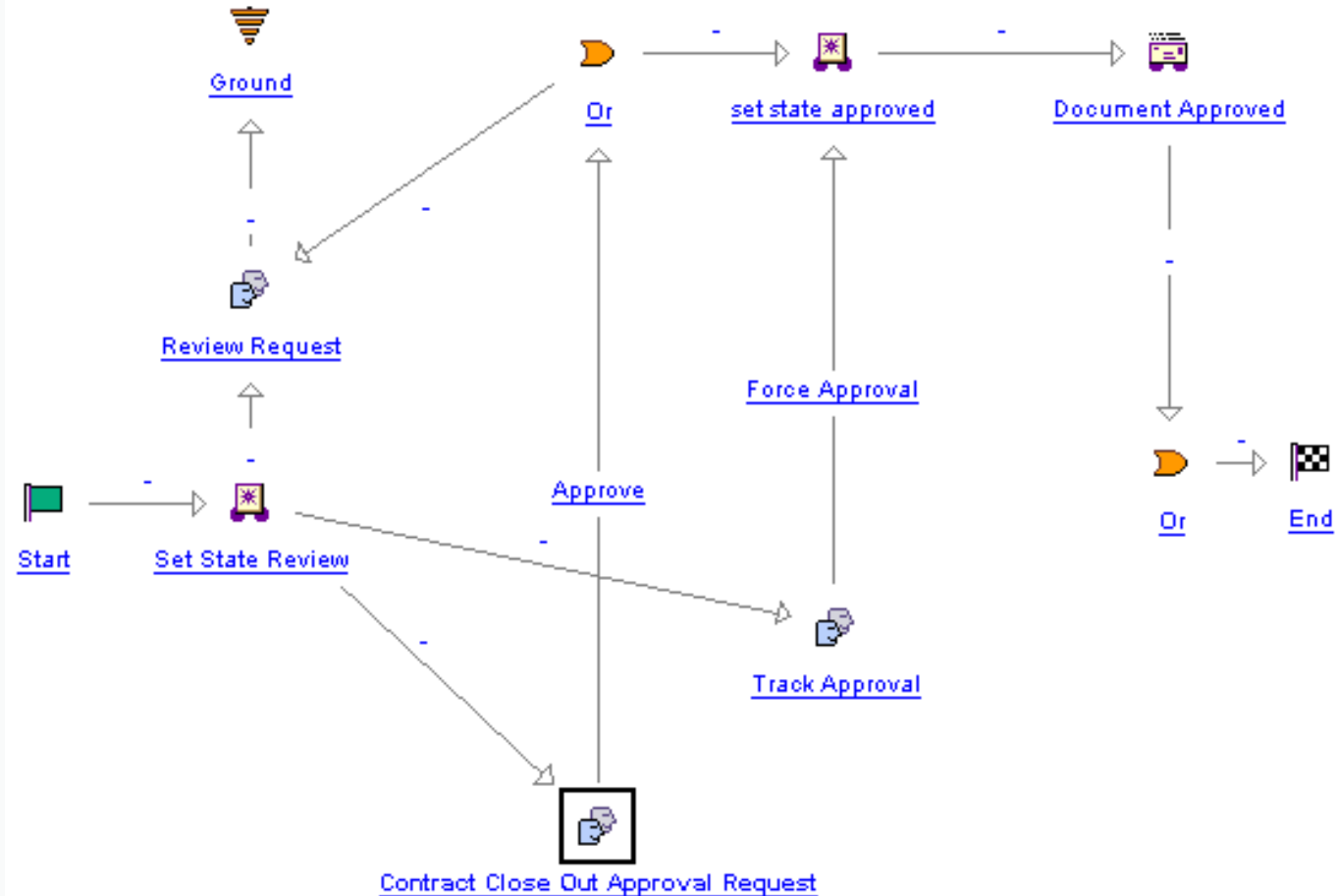
	Name ↑	Number
<input type="checkbox"/>	Extended Service	
<input type="checkbox"/>	Standard Service	

(0 objects selected)

ADDITIONAL PURPOSES?



CLOSE OUT WORKFLOW



SECURITY LABELS

- “Contract Security Label” preselected (via project level OIR), hidden everywhere else
- Every contract document can have an associated Agreement
- Assign company personnel group to Agreement?
- Company personnel can only see their documents/folders
- Document/Security Label/Agreement survive reorganization

AGREEMENTS MANAGEMENT (CUSTOMIZATION)

Agreements Management:

Agreement Name:

Display (By Context) Agreements: Product, Project, Library, etc. (not used yet - should not exist)

Display (By Object) Agreements: Document, Part, etc. (will not be used - should never exist)

Display Non-Active Agreements: expired, inactive, superseded

Display Contract Agreements: only (checked) or none (unchecked)

Agreements Management (5 objec

Actions

Agreement	Number	Agreement Type	Context Name	Context Type	State ↑	Status	Version	Start Date	End Date	Authorized Participants	Authorization Document
Test 2nd New	00000002...	Contract Agreement	Contracts Library	Project	Approved	Expired	-1	2014-10-19 05:...	2015-10-19 ...	RESTRICTED_ACCESS	ToBe [0000000007,A.1]
Test 3rd New	00000002...	Contract Agreement	Contracts Library	Project	Approved	Expired	-1	2014-10-19 05:...	2015-10-19 ...	RESTRICTED_ACCESS , GFP Ob...	ToBe [0000000007,A.2]
Test After 3R...	00000001...	Contract Agreement	Contracts Library	Project	Approved	Expired	-7	2014-05-19 05:...	2015-05-01 ...	RESTRICTED_ACCESS	ToBe [0000000007,A.1]
expired...	00000002...	Contract Agreement	Contracts Library	Project	Approved	Inactive	-16	2014-09-01 05:...	2014-10-27 ...	Agreements Administrators , ...	
Test 1st New	00000002...	Contract Agreement	Contracts Library	Project	Approved	Expired	-1	2014-10-19 05:...	2015-10-19 ...	RESTRICTED_ACCESS	ToBe [0000000007,A.1]

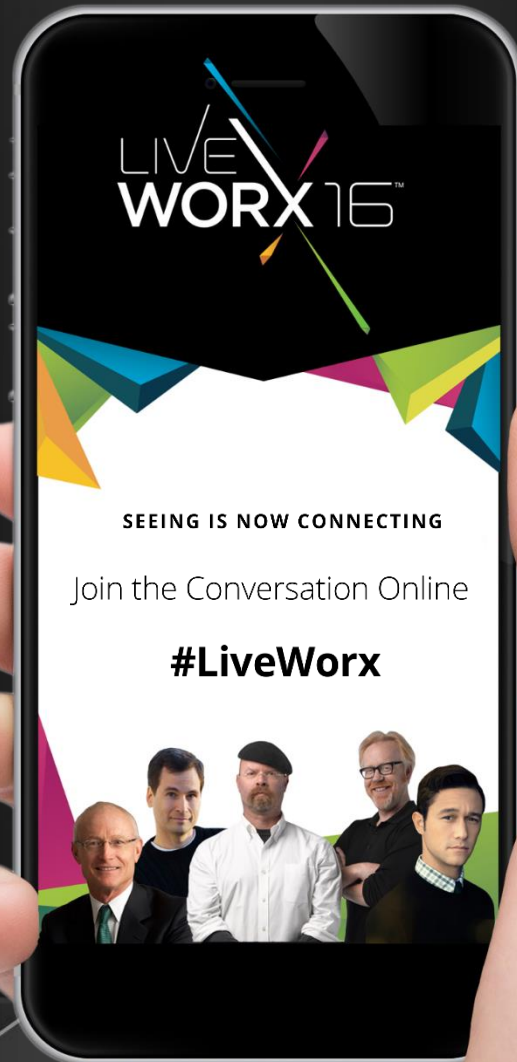
The image features several colorful geometric shapes, including triangles and lines in shades of blue, green, yellow, and purple, scattered across the background. A large, multi-colored triangular shape is prominent on the right side. The text 'LIVE WORX 16' is centered, with 'LIVE' in a thin, outlined font and 'WORX 16' in a bold, solid black font. A small 'TM' trademark symbol is positioned to the right of the '16'.

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TAKE A FRESH LOOK AT THINGS

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Please use the
mobile app to rate
this session

Access the latest schedule and join
the conversation on social media
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