



# MAKING IT RAIN

MONETIZING IOT IN A GLOBAL CONNECTED WORLD

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Director of Business Development

Date

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# KORE IS THE LEADER IN IOT AND M2M MANAGED CONNECTIVITY SOLUTIONS



## 16 CARRIERS

True global coverage wherever you need it with  
14 cellular partners  
2 satellite partners



## ENTERPRISE READY

Serving Fortune 500 leaders  
With support from over 100 developers and the reliability and security of Geo-redundant data centers



## ACTIVE IN 110 COUNTRIES

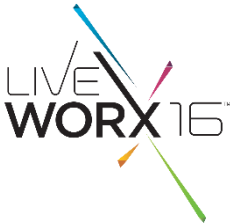
Unparalleled worldwide coverage and support with offices in 5 countries  
And actively doing business in over 110 countries



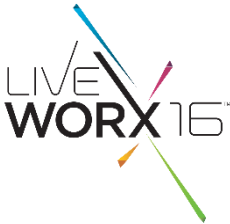
## OVER 6 MILLION

With over 6 million active units  
KORE is the world's largest independent provider of managed IoT and M2M Connectivity & Application enablement

# UNPARALLELED REACH



# CONTROL WITH PRISMPRO



### Provisioning

Activate, deactivate, and suspend devices in real-time.

### Customized Configurations

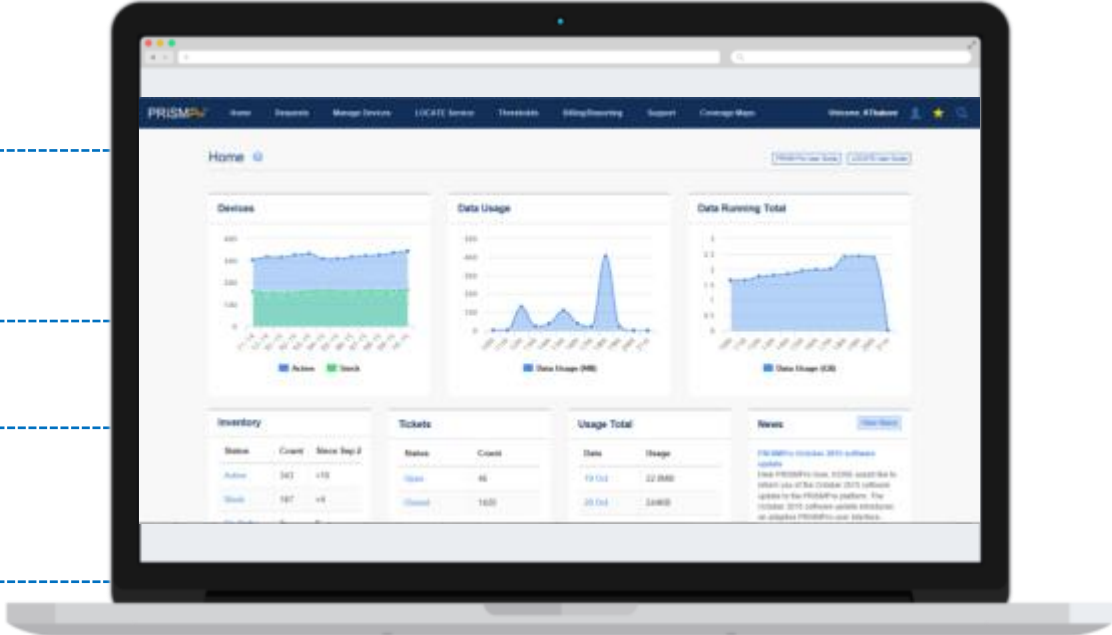
Setup customized bulk activation profiles for ease of use and scalability.

### Troubleshooting

Troubleshoot device issues and easily verify connectivity status.

### Cost Controls

Access pre-configured reports, or create custom reports for trending and analysis.



MULTIPLE CARRIERS: ONE PLATFORM

# What Would It Take To Go It Alone

1   
Contract

1   
Platform

1   
Connections



# What Would It Take To Go It Alone

2   
Contracts

2   
Platforms

2   
Connections

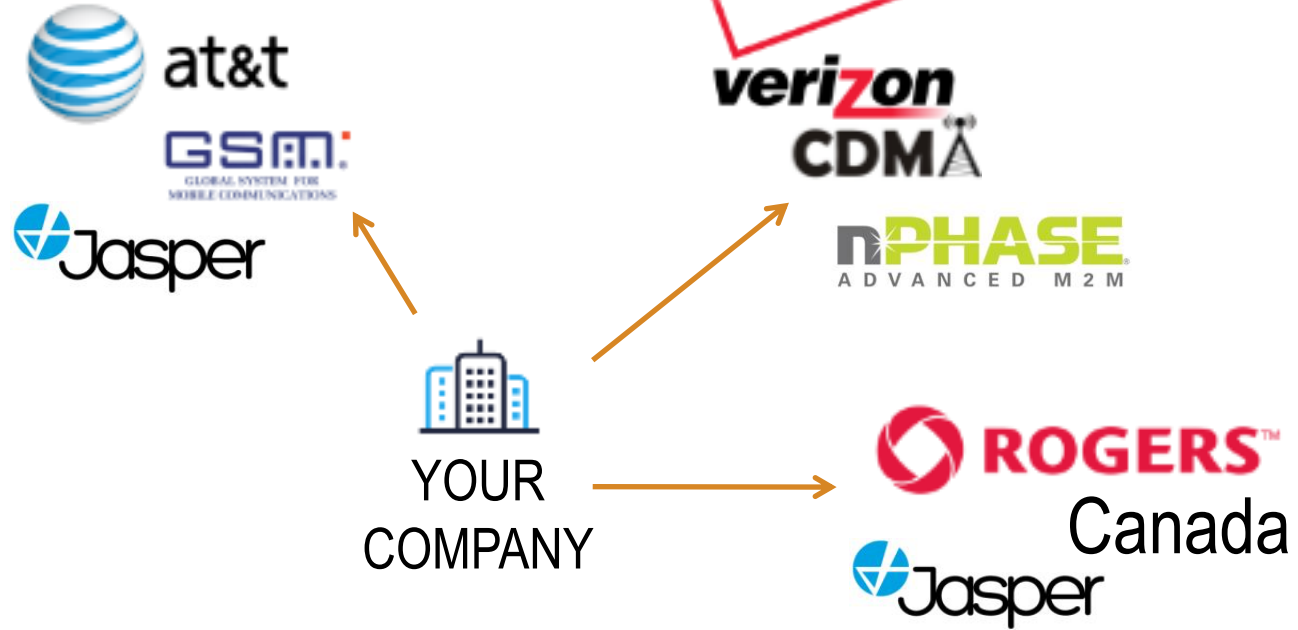


## What Would It Take To Go It Alone

3   
Contracts

3   
Platforms

3   
Connections



## What Would It Take To Go It Alone

4   
Contracts

4   
Platforms

4   
Connections



  
YOUR  
COMPANY





## What Would It Take To Go It Alone

5   
Contracts

5   
Platforms

5   
Connections

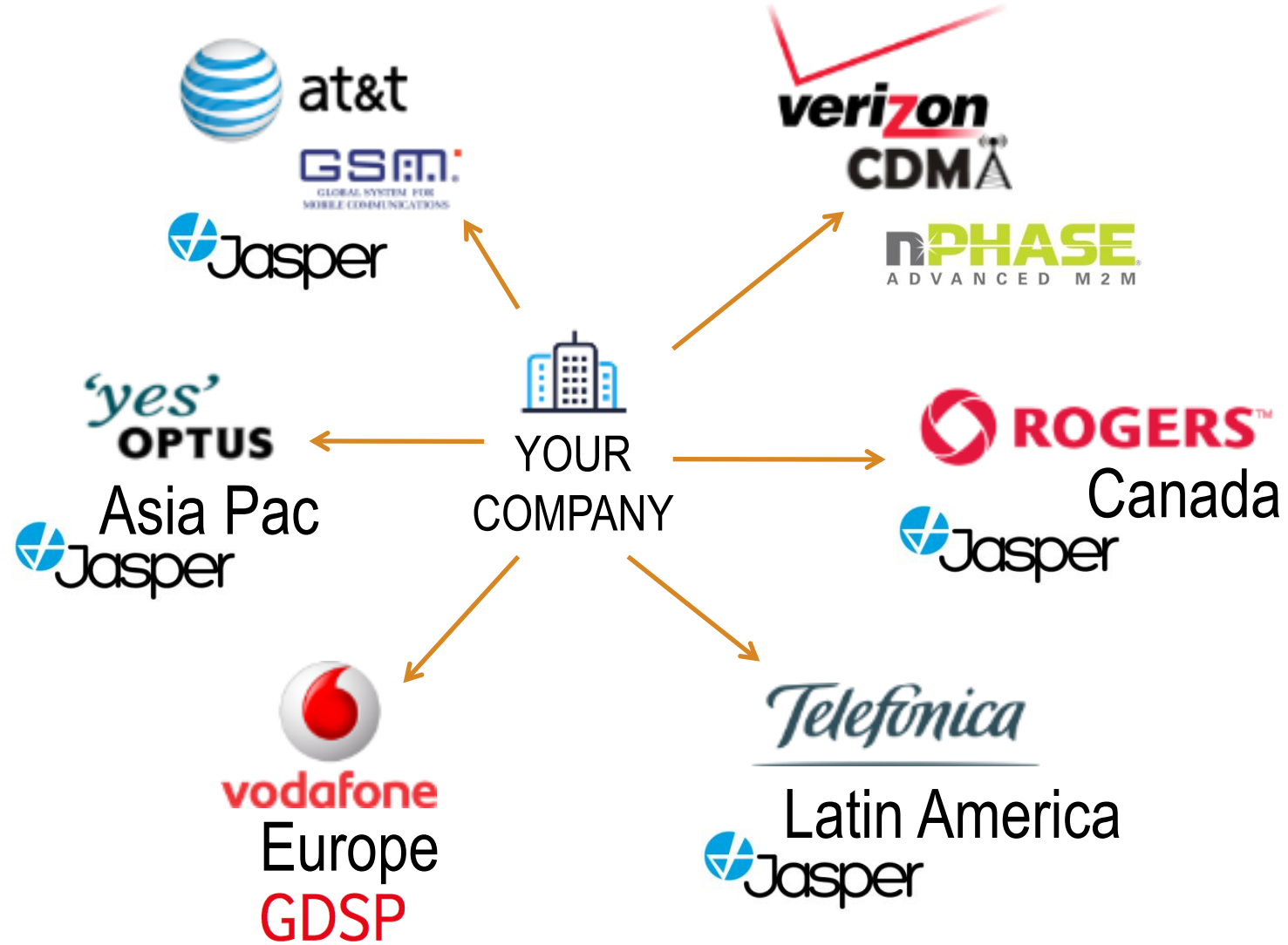


# What Would It Take To Go It Alone

6   
Contracts

6   
Platforms

6   
Connections



# M2M/IOT APPLICATION SCALABILITY



1   
Contract

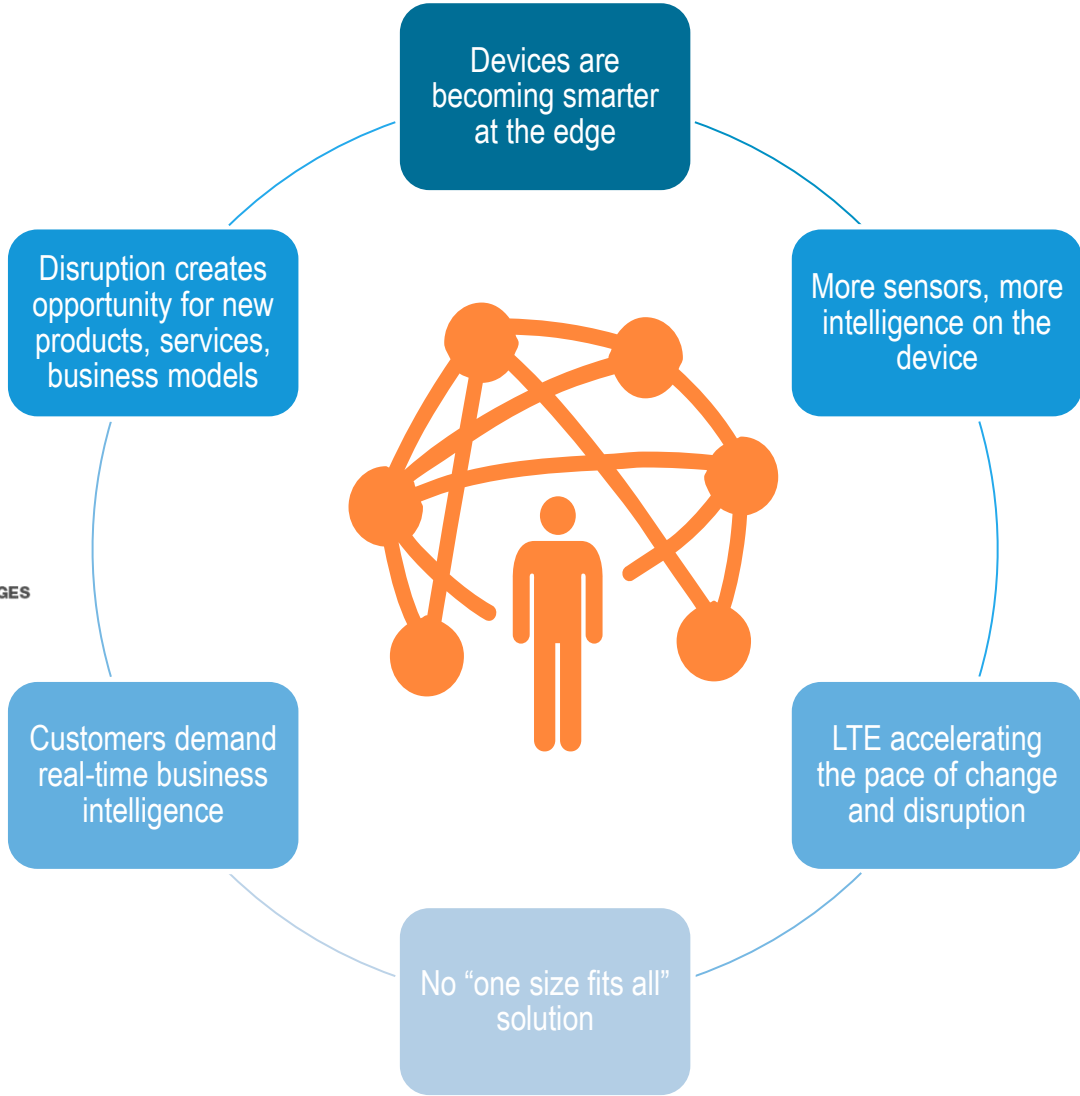
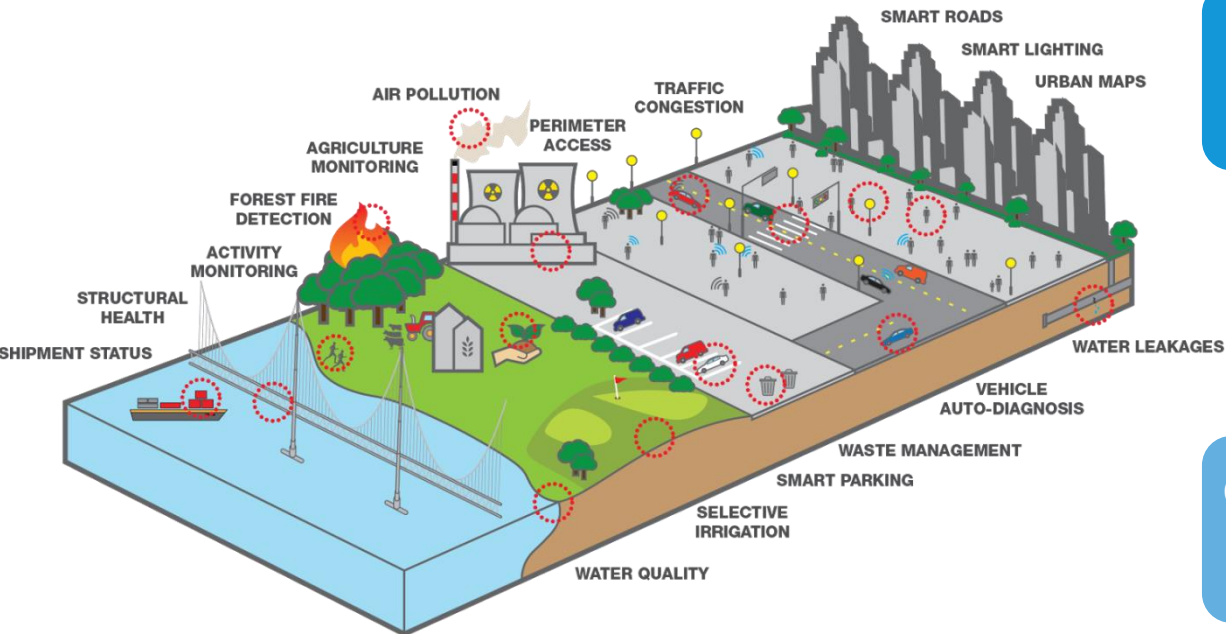
1   
Platform

1   
Connections



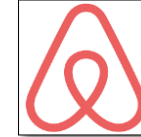
Contract  
**ONE** Platform  
Connection

# CURRENT IOT LANDSCAPE



# SERVICE DISRUPTION

- Largest Taxi Company that owns no Taxis
- Largest Accommodations Company Owns no Real Estate
- Largest Phone Company Owns no Telco Infrastructure
- Largest Movie House Owns No Cinemas
- Largest Software Vendors that Don't Write Apps
- World's Most Valuable Retailer that Has No Inventory
- Most Popular Media Owner that Creates No Content



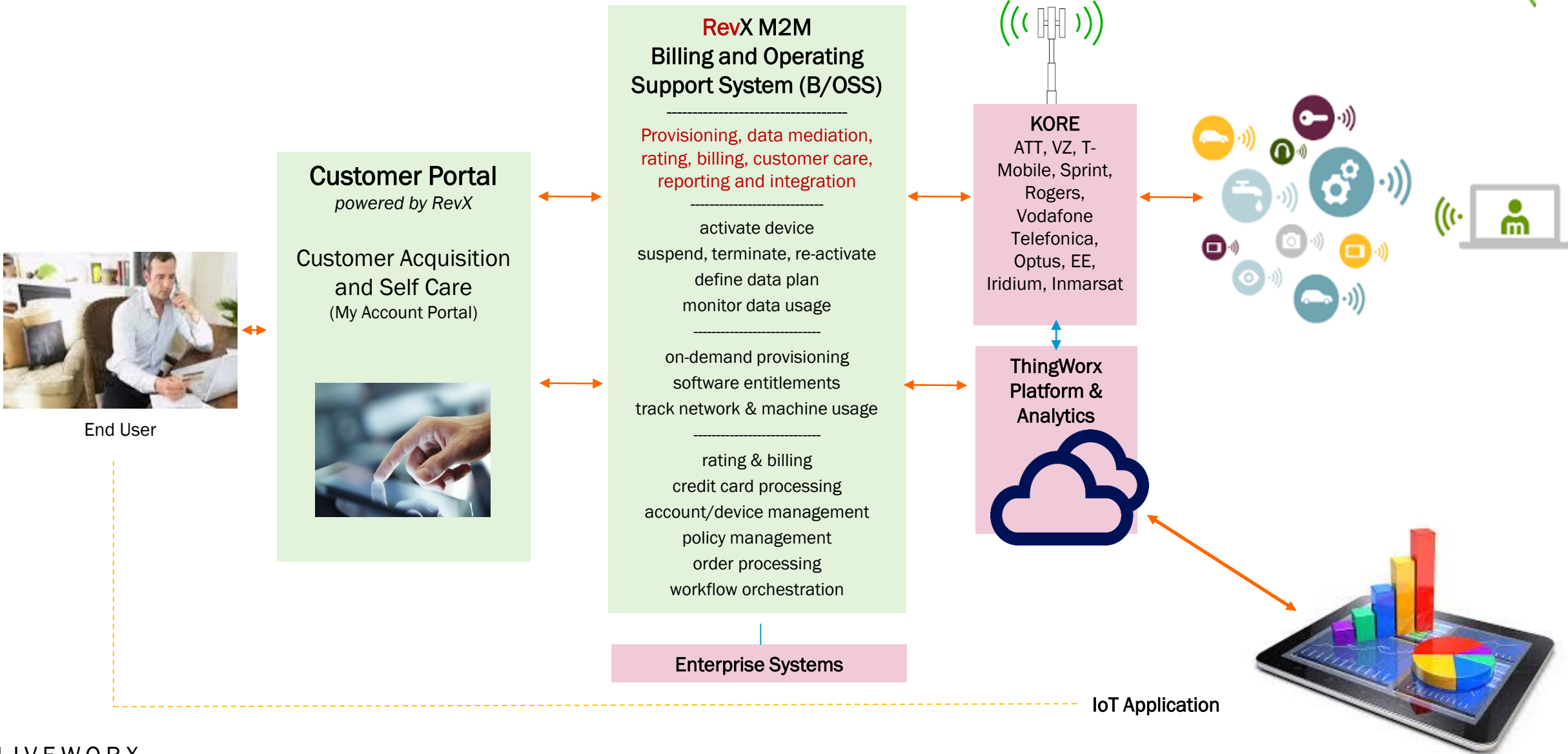
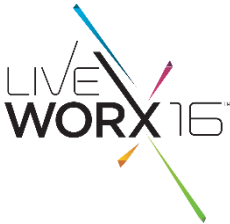
# IT'S NOT IF, IT'S WHEN!

- The Internet of Things is not about Things it's About Transforming Business to Provide Services
- Every Business will become an IoT business
- Every IoT Business has Service Business potential
- Together We Enable you to Monetize Services Transform your business with One Portal, One Connection & One Managed Service Worldwide





# DEVICE AS A SERVICE (DAAS)



# ADVANTAGES OF KORE-REVX



## Enterprise Connectivity and Revenue Management Flexibility | Operational Agility | Globalization | Scalability | Time-to-market



One Platform  
One Connection  
One Bill



Create new  
revenue streams



Automate the order  
and fulfillment  
processes



Build long-term  
subscriber  
relationships



Offer OPEX options  
to your customers



To build or buy

**Your Success maybe predicated on Delivering in these Areas**



## Visit KORE booth #A3 in the Xtropolis Expo Hall

Bert Gillespie, Director of Business Development

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858-449-0282

The image features several colorful geometric shapes, including triangles and lines in shades of blue, green, yellow, orange, pink, and purple, scattered across the background. A large, multi-colored triangular shape is prominent on the right side. The text 'LIVE WORX 16' is centered, with 'LIVE' in a thin, outlined font and 'WORX 16' in a bold, solid black font. A small 'TM' trademark symbol is positioned to the upper right of the '6'.

LIVE  
WORX 16™

TAKE A FRESH LOOK AT THINGS

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