PTC[®] Live Global

Protecting Your Intellectual Property with PTC Windchill

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Trends in Global Product Development

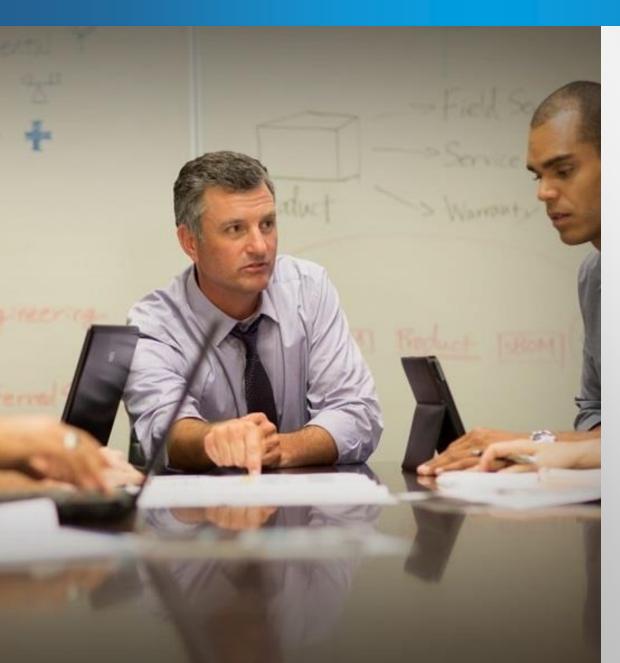
How PTC GPD Solution can address IP concerns

What's New

A Look into the Future



Your Goal



Think globally, develop locally.

Collaboration is not just about reducing costs: it's about driving business growth.

Product development has become increasingly globalized in recent decades, generally evolving as follows:



Global R&D with **Global Production**

Global Production Central Production for Global Markets

Global Product Development: Potential Impact



"In a recent article from McKinsey & Company, it is anticipated that by 2025, annual consumption in emerging markets will reach \$30 trillion—the biggest growth opportunity in the history of capitalism."

Winning the \$30 trillion decathlon: Going for gold in emerging markets
Yuval Atsmon, Peter Child, Richard Dobbs, and Laxman Narasimhan



How PTC GPD Solution can address IP concerns

GLOBAL PRODUCT DEVELOPMENT

DOCUMENT MANAGEMENT

- Document Management
- Engineering Calculation Management

MECHANICAL CAD DATA MANAGEMENT

- MCAD Data Management
- MCAD Library Management
- Large MCAD Assembly Management

ELECTRONIC CAD DATA MANAGEMENT

- PCB Design Data Management
- ECAD Library Management

CHANGE MANAGEMENT

- Standardized, automated change mgt.
- Integrated, x-discipline change mgt
- Integrated product issue mgt
- Deviation / Waiver Management

CONFIGURATION MANAGEMENT

- Product config lifecycle mgt
- Integrated, cross-discipline BOM
- Product config sharing to enterprise
- Basic BOM Creation

Practice Groups

(Set of Best Practices recommended to be deployed together)

- Best Practice 2
- · Best Practice 3

DESIGN COLLABORATION

- ECAD/MCAD Collaboration
- Top Down Design
- Efficient Mult-MCAD Co-Design
- Context Based Large Assembly Design

SECURED DIGITAL COLLABORATION

- Advanced IP protection
- Content Protection

EXTERNAL COLLABORATION

- Distributed Collaboration
- Traceable product data sharing
- Partner Change Management

Secure Digital Collaboration Customer Challenge



Challenges

Difficulty balancing the protection of IP versus global development needs

Limited visibility of sensitive IP or data with security concerns

Data is overly locked down in fear of sharing sensitive IP

Negative Consequences

Limited ability to find existing parts

Difficulty identifying what data can and cannot be shared

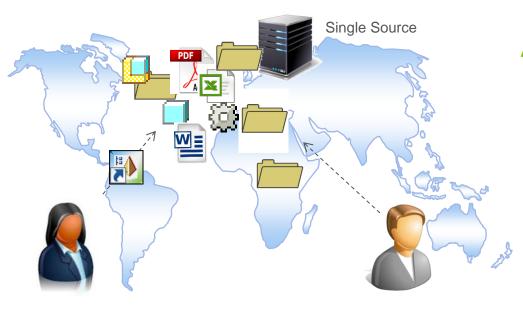
Less than optimal collaboration between distributed teams and partners

Metrics

Limited design reuse

Inefficient collaboration

Higher risk of improper sharing of sensitive IP and exposure to legal action



After Scenario

IP and sensitive data ID'd and protected

Restricting access to authorized users only

Improved global collaboration

Expanded reuse while protecting sensitive data

Controlled sharing of sensitive IP

Manage and track when sensitive information is being shared

Positive Outcomes

Improved part and design reuse across the enterprise while protecting sensitive IP

Easily tag and identify IP and sensitive information

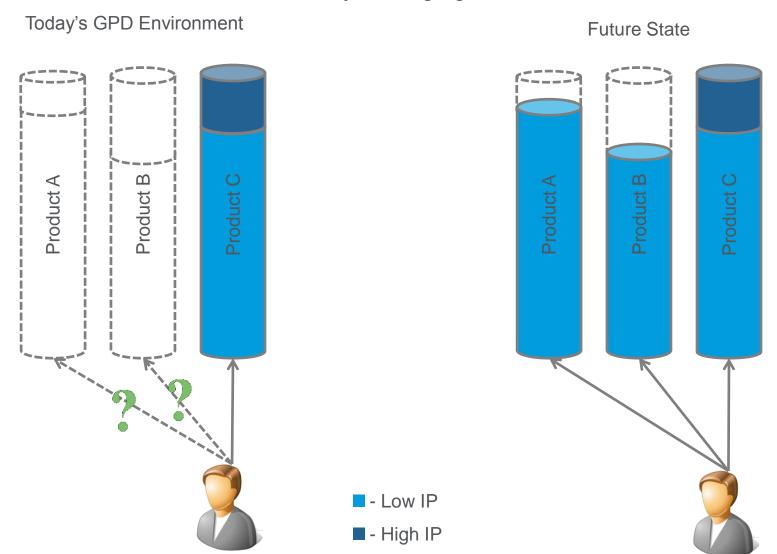
Ability to share sensitive data in a controlled and auditable manner.

Justification

Typically a small percentage (<20%) of data is deemed sensitive in nature. Providing broader access to the 80% non-sensitive product information improves reuse and collaboration.

The Goal

Increase Collaboration and Reuse by managing risk to critical assets



What are Security Labels



"Classifying" sensitive information

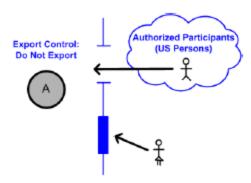
Export Control

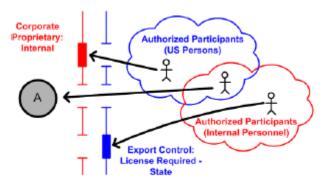
| Values | Authorized Participants |
|----------------------------------|-------------------------|
| No License Required (null value) | - |
| License Required - State | US Persons |
| License Required - Commercial | US Persons |
| Do Not Export | US Persons |
| Unknown | US Persons |

Corporate Proprietary

| Values | Authorized Participants |
|----------------------|--------------------------|
| Public (null value) | - |
| Private | Employees |
| Internal | Internal Personnel |
| Company Most Private | Highly Trusted Employees |

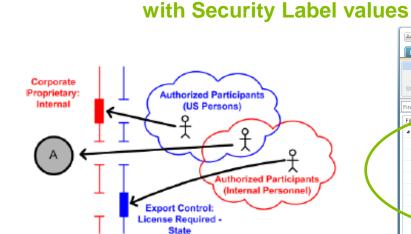
Ability to restrict access to authorized users



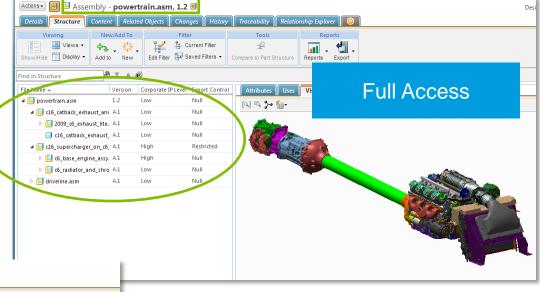


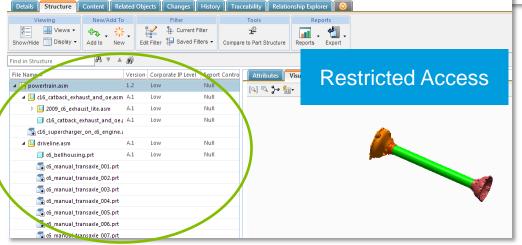
What are Security Labels

Manage accessibility by pairing Groups



Actions 🗐 📮 Assembly - powertrain.asm, 1.2 🗐

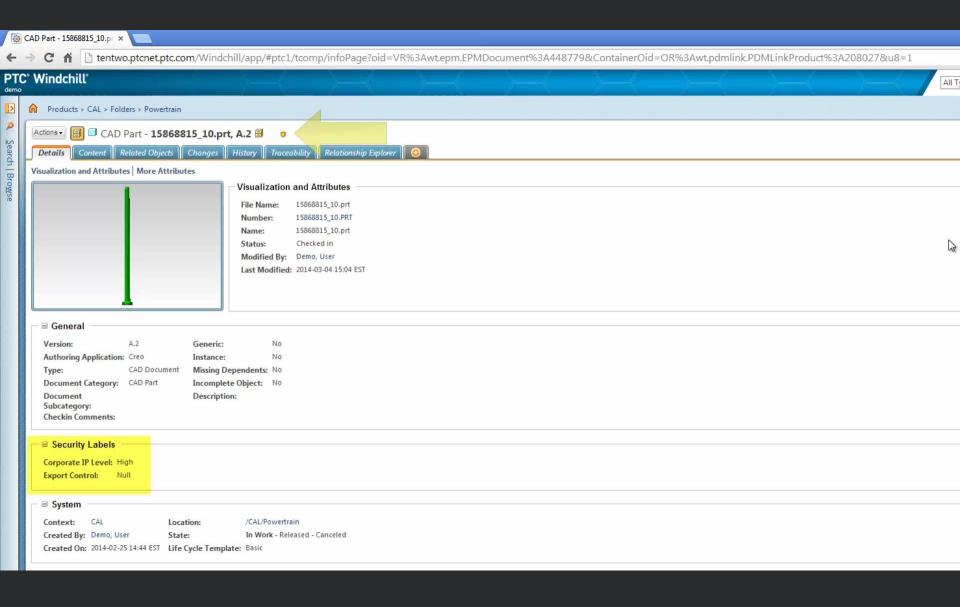




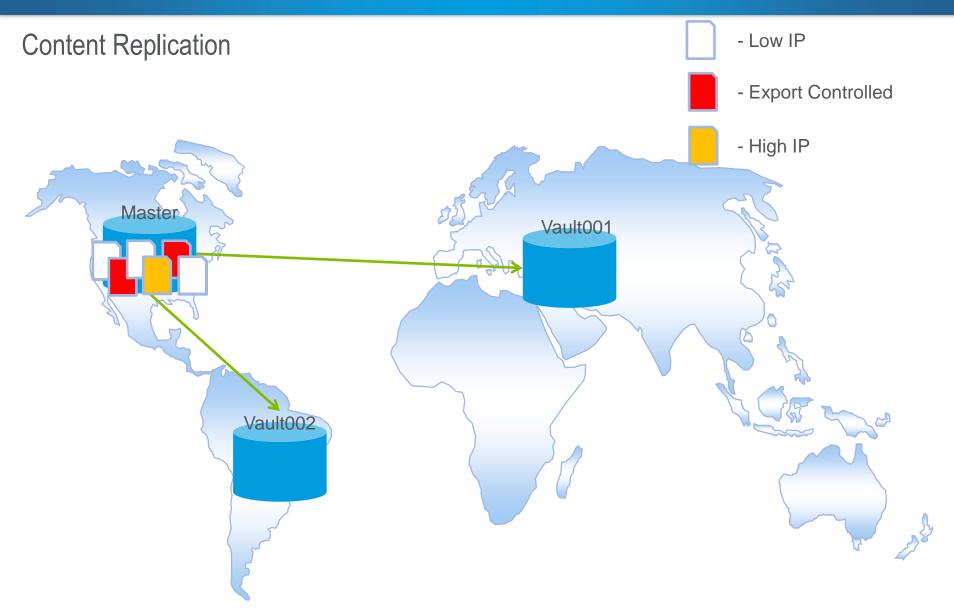
Users with authorized groups have access

Deny access to users outside of authorized groups

Secure Digital Collaboration Demonstration



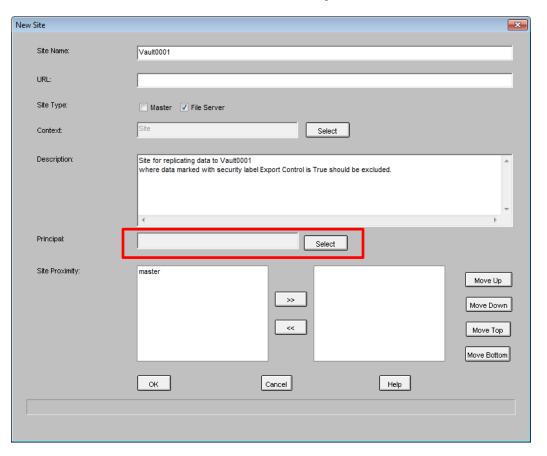






Content Replication

- By Setting Up Individual Replication Rules you can control what data is replicated
- The Principal specified conforms to Security Label access



Using PTC Secure Digital Collaboration



Balancing globalization and maintaining a competitive advantage protection of corporate IP can be challenging. Although IP laws exist enforcement is inconsistent and REACTIONARY. Not PREVENTITIVE. PTC's Secure Digital Collaboration tools provide the necessary preventative measures to protect your IP before it is too late.

Problem

- In effort to protect IP, restrictive data access between product groups
- Resulting in duplicate parts and design efforts
- Uncertainty of what can be shared with groups and partners

Solution

- Expand read access across product areas
- Deploy security labels to identify and protect sensitive information
- Manage exceptions with Agreements
- Leverage modeling simplification to protect IP

Results

- Improved Part reuse → (Improved costs & 'economies of scale')
- Standardized processes for identifying and managing IP across the enterprise
- Frictionless internal and external collaboration
- Further protection of sensitive IP and export controlled data



What's New

- When a customer configures and enables security labels in their Windchill system they may have hundreds of thousands or even millions of existing objects that they need to affix security label values before opening up the system to broader access.
- While security labels can be set through the Manage Security UI, that has
 to be done one object at a time or by selecting a small number of objects
 and setting them to the same security label/value. Highly impractical,
 cumbersome and slow.
- In addition, different product owners in the system may be the ones who know what the security classification of their objects should be, making it difficult for an administrator to simply take large numbers of objects and set their security label values.



New Security Label batch update utility available with 10.2 M020

Key Capabilities

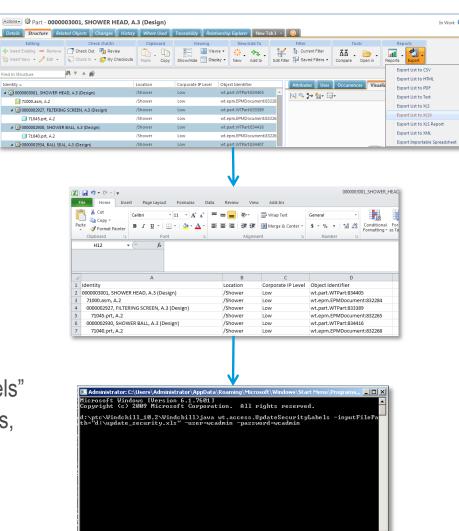
- Support setting SL values for existing data
- Set individual versions or set for all versions
- Log support for troubleshooting purposes

Process

- Export reports from system using existing tools/capabilities
- 2. Assign SL labels (spreadsheet support)
- 3. Batch load updates to set SL

For More Details

- Fully documented in Windchill Help Center
- Search Help Center for "UpdateSecurityLabels"
- Includes information on configuration, options, execution and output logs



The Problem



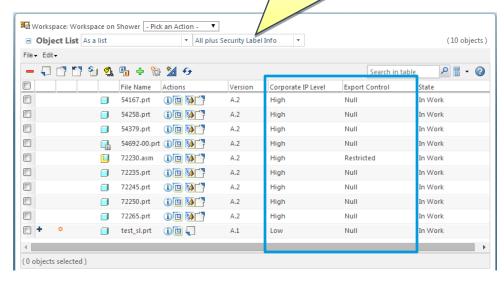
Difficulty for CAD user to work with Security Labels

- Can't view security label information without leaving the context of the workspace
- Limited capabilities for setting security labels during the creation process
 - Need to set them as designated parameters in the CAD files, or
 - Utilize the File > New CAD Document wizard



Security Labels in the Workspace in 10.2 M020

 Add Security Labels to Workspace table views



Setup table views to include Security Labels

 Set Security Label values during Check In process Select Security values from drop-downs in Check-in UI Check In When Security Labels included in check-in table view... Collect Objects Set Options Current Settings: All dependents ▼ Modified and New with SL ■ Object List As a List (1 of 1 objects) File ▼ Edit ▼ **₽** ₩ -Search in table Number Name 1 File Name Version Collection Rule Location Corporate IP Level Export Control ■ TEST_SL.PRT test_sl.prt test_sl.prt Initially Selected Null /Shower Low (0 objects selected)

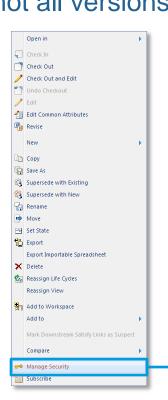
Set com.ptc.windchill.uwgm.cadx.checkin.SecurityLabelEditing=true in wt.properties to enable

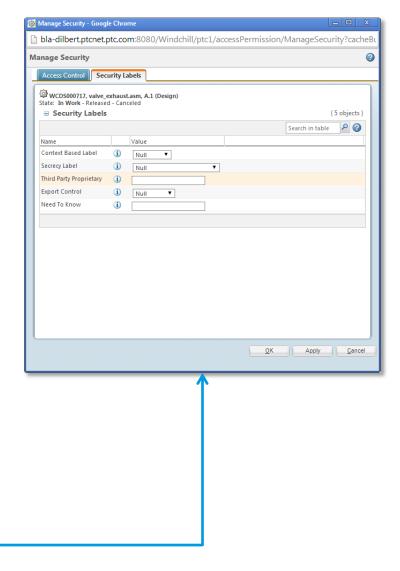
Setting and managing Security Labels can be a challenge

 Security label changes are only allowed on objects one at a time or using multi-select from a folder view or search results

 Changing of security labels only applies to the version selected and not all versions

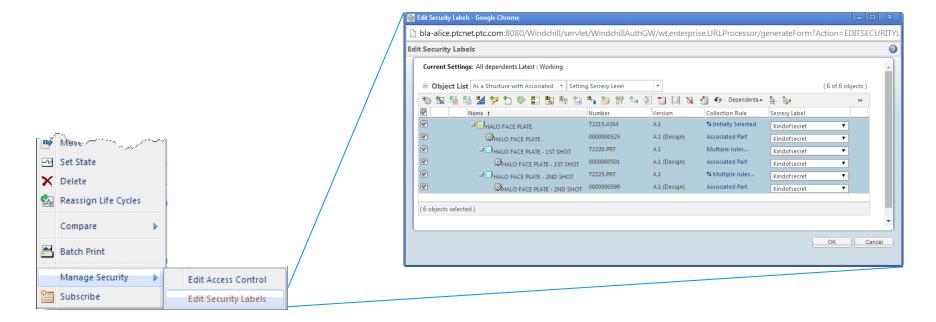
of a given object





Introduce Collection Capabilities for Editing Security Labels

- Collector component integrated into the Edit Security Labels UI
- Access Control and Edit Security labels split into separate menu items



Coming in 10.2 M030



Introduce Collection Capabilities for Editing Security Labels

 New property setting to allow setting label values for All Versions wt.properties:

```
com.ptc.core.security.editSecurityLabels.allVersions
```

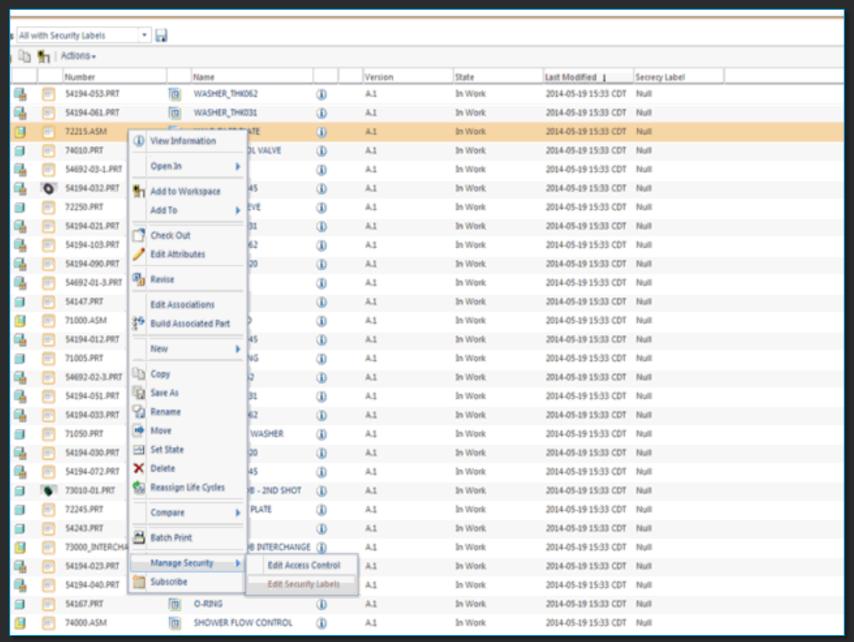
Add the following to site.xconf and then propagate changes using xconfmanager <Property name="com.ptc.core.security.editSecurityLabels.allVersions" overridable="true" targetFile="codebase/wt.properties"</pre>

Default value = false

value="true"/>

- Security labels only updated on the versions of objects that are displayed in the collector
- When value=true
 - Security labels set for versions displayed as well as for all versions
 - It does not trace dependencies for versions not displayed
 - Following message displayed in the Edit Security Labels UI when enabled
 - 1 The security label updates made in this table will be applied to all versions of the objects in the table rather than only the listed version.
- Coming in 10.2 M030

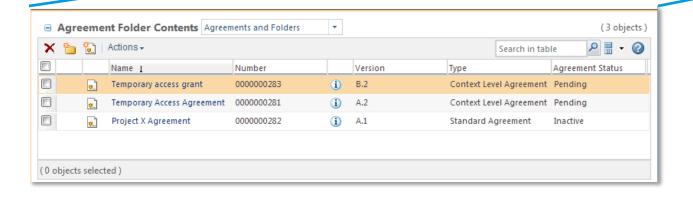
The Solution



Navigating Agreements

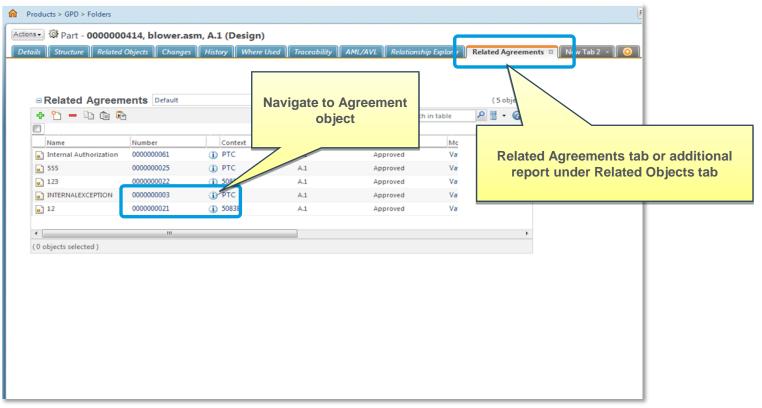
- Agreements are a powerful tool for granting temporary access to protected data
- Difficult to navigate and find items that are affected by an Agreement
 - Need to be an Agreement manager
 - Navigate through list of agreements one-by-one





Related Agreements Report planned for 10.2 M030

- New Report Available from Object Information Pages
- Providing list of Agreement participation
- Authorized users able to navigate to Agreement details



Protect full fidelity design information containing sensitive IP

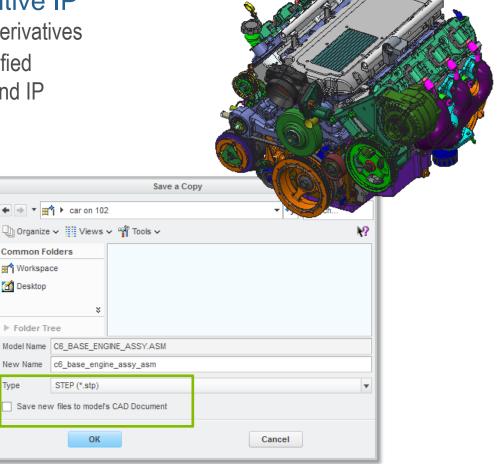
Create and manage simplified derivatives

Desktop

Type

 Enable broader access to simplified models protecting competitive and IP assets

Simplified version for broader audience



Native Model and Design containing Sensitive IP

In the future....

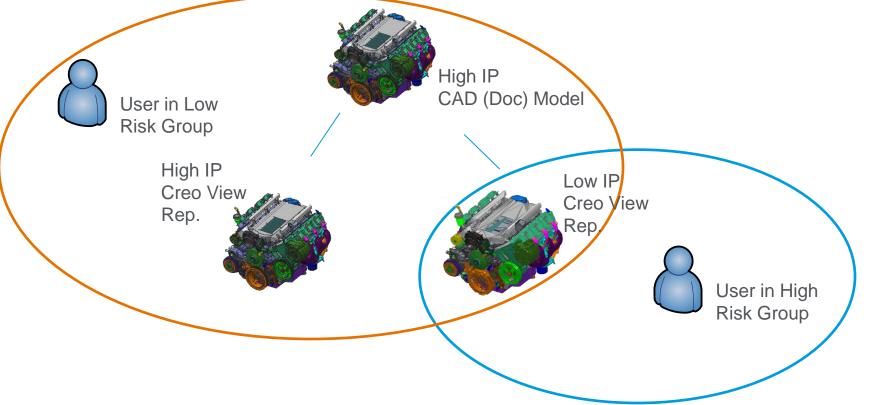
Under Consideration for Future Releases

Multiple Fidelity Support

- Create Creo View representations with varying degree of details to fit needs and rolls of different users
- More granular access levels

IP Aware Retrieval

- Leverage multi-fidelity
- User with limited access automatically streamed content format which they have authorization



Conclusions

- GPD trends clearly resulting in growing concerns for IP
- Uptick in customer interest in PTC GPD Solution Secure Digital Collaboration capabilities
- PTC Security Labels evolving from original A&D origins to address the needs across multiple verticals
- Strong future roadmap supporting Secure Digital Collaboration



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